

AMERICAN AIRWORKS CREDIT APPLICATION

Company Information

Company Name _____
Billing Address _____ County _____
City _____ State _____ Zip _____ - _____
Phone Number (____) _____ - _____ Fax Phone (____) _____ - _____
Shipping Address _____
City _____ State _____ Zip _____ - _____

Owners/Corporate Officers

#1 Name _____	#2 Name _____
Home Address _____	Home Address _____
Home Phone (____) _____ - _____	Home Phone (____) _____ - _____
#3 Name _____	#4 Name _____
Home Address _____	Home Address _____
Home Phone (____) _____ - _____	Home Phone (____) _____ - _____

Credit Information

State of Incorporation _____ Date Incorporated _____
Date Began Business _____ F.E.I.N. or Soc. Sec. No. _____
Accounts Payable Manager _____ Phone (____) _____ - _____
Company Bank _____ Phone (____) _____ - _____ Ck. Acct. No. _____
Bank Representative _____ D&B No. _____ D&B Rating _____

Trade References

#1 Name _____	#2 Name _____
Address _____	Address _____
Phone (____) _____ - _____ Fax (____) _____ - _____	Phone (____) _____ - _____ Fax (____) _____ - _____
#3 Name _____	#4 Name _____
Address _____	Address _____
Phone (____) _____ - _____ Fax (____) _____ - _____	Phone (____) _____ - _____ Fax (____) _____ - _____

Statement of Acceptance of Terms

I, _____, representing the above company, do hereby agree to pay American Airworks, Div. of Ray Lambert Enterprises, Inc., of Sophia, West Virginia, all indebtedness now or hereafter owing by my company whether sole proprietorship, partnership or corporation, including any service charges, collection fees of 33% or less, attorney's fees, travel expenses and court costs incurred in the collection of an outstanding debt as allowed by law. I understand that overdue service charges shall be a minimum of \$1.00 and/or not more than 1 1/2% per month, 18% APR or as mutually agreed to by the parties.

Date _____ Print Name/Title _____ Signature _____



P.O. Box 1000, Sophia, WV 25921-1000
304-683-4595 • Fax 304-683-3257

American Airworks Use Only - Do Not Write Below This Line

Reference Checked By _____ Preliminary Approval By _____
Credit Status _____ Credit Limit \$ _____ Final Approval _____



AMERICAN AIRWORKS™

TERMS AND CONDITIONS

October 1, 2001

Possession of our price list does not constitute an offer to sell nor does it relate to the offer of distributorship.

PAYMENT TERMS:

Our payment terms are Net 30. *All accounts over 31 days are past due* and will be assessed a service charge of 1.5% per month, 18% APR. Minimum service charge is \$1.00 per month. Accounts over 120 days are referred to out collection agency. A charge of \$30.00 will be added to all checks returned to American Airworks, Division of Ray Lambert Enterprises, Inc. Master Card and Visa credit cards are accepted for payment. Consumers sales tax is applied to ALL sales unless a current tax exemption certificate is on file with us. *Payment of oldest invoice first is required.*

RETURN OF GOODS:

Return of saleable goods will not be allowed beyond 30 days. There will be a 15% restocking fee. In addition, return freight charges shall be the responsibility of the purchaser. This charge does not apply in instances where American Airworks, Division of Ray Lambert Enterprises, Inc., shipped products in error.

LOST MERCHANDISE:

All claims for missing merchandise must be filed in writing within ten days of receipt of the goods or the claim will be rejected. Delivery to the carrier constitutes delivery to the purchaser. Claims for damages or items lost in shipping shall be directed to the carrier.

WARRANTY:

We warranty our SURVIVAIR service work for six (6) months. We warranty our other products for a period of one (1) year. We pay return shipping one way on any returned warranty work.

SHIPPING:

Shipments to us should be by UPS, whenever possible, to 578 Robert C. Byrd Dr., Sophia, WV 25921. We add additional insurance to outgoing shipments of products, unless directed otherwise. Insurance, COD, handling and shipping charges are prepaid and added to your invoice and are payable to American Airworks, Division of Ray Lambert Enterprises, Inc. Prompt pay and standard discounts do not apply to shipping charges.

PRICES:

Prices, quantity-dealer-OEM discounts, terms, and conditions are subject to change without prior notification.

We sell the following products:

AIR CASCADE SYSTEMS.... Taylor-Wharton DOT and ASME Cylinders, Custom Air Control Panels, Containment Fill Stations, Fragmentation Deflectors, Cylinder Mounting Brackets, Air Manifolds and Pressure Regulators, Mobile Air Carts and Trailer Systems, Confined Space Air Systems and Oxygen System Components.

AIR TESTING....NFPA mandated air quality testing for your breathing air compressor, to Compressed Gas Association specifications, easy and precise sampling system.

COMPRESSORS.... We sell the new Airworks Fast 90 Line of high pressure breathing air compressors.

COMPRESSOR PURIFICATION CARTRIDGES.... L-Factor manufactures an excellent line of air compressor filtration cartridges. They offer replacement cartridges, compressor oil, and air system analysis for all major brands of compressors and are very competitive in their pricing.

HASKEL® AIR/OXYGEN BOOSTER PUMPS.... This superior product takes low pressure breathable air and/or oxygen (200 psi - 1000 psi) and boosts the pressure up to as much as 6000 psi. Works great with low pressure air cascade systems needing to fill SCBAs to 4500 psi. Operated by either shop air, compressed air from the cascade system or industrial plant air.

HANNAY® HOSE REELS.... AC, DC, air powered, or hand cranked reels for 5000 psi rated air hose to allow low and high pressure SCBA refilling away from the air cascade system or compressor.

POSICHEK³.... Any brand of SCBA can be annually tested, at your location, with our mobile testing service using the *POSICHEK*. Call for details on pricing and scheduling.

RESPIRATOR WASHERS & DRYERS.... Low, medium or high volume washers and dryers to properly clean, disinfect, deodorize and dry your personal protective equipment.

SIERRA AIR BOOSTER PUMPS.... This product is similar in purpose to the Haskel Booster but is electrically operated. It will boost air from a cascade system (minimum 850/1200 psi or greater) up to 2216/4500 psi. The new Model 9000 A-2 is now available, call for info.

SURVIVAIR® SCBA.... We sell SCBAs within West Virginia and the western part of Virginia. We sell reconditioned SURVIVAIR SCBAs anywhere. We service SCBAs from around the world and throughout the United States. 20,000+ units serviced since 1979. Inquire about our special support program for users that service their own SCBAs.

THREAD SAVER®.... Was invented by Ray Lambert as protection for cylinder valve threads on SCBAs. It's used by civilian and military fire departments and industrial SCBA users all across the country. This is a "hot" product that every fire department needs to keep their cylinder valve threads clean, protected and ready for immediate use! www.threadsaver.com

ULTRASONIC CLEANERS.... Any SCBA repair center or fire department doing their own major SCBA service should use an ultrasonic cleaner to get their parts totally clean before reassembly. Branson Benchtop Cleaners are specified and used by Survivair and US Divers.

SALVAGE MASTER....Wearable water vacuum to quickly remove, and limit, structure damage from broken water lines, fire fighting operations and floods. This is the best public relations tool available to fire departments.